Thank-you letters from Lee: sample no. 3

Arthritis Foundation WA

Christmas mailing Thank-you letter copy

Note from Lee: This letter was written to donors who had responded to a previous Goatcher/Owen mailing. Messrs Goatcher and Owen were founders of Arthritis WA who each died within a few weeks of each other. Gifts were sent in memory.

From Rear Admiral Philip Kennedy A.O., R.A.N., rtd.

Mrs A B Sample 123 Sample Street Sampletown WA 9876

February, 2001

Dear Mrs Sample,

Phyllis Goatcher and Evan Owen, who together were responsible for a great deal of the initiative and drive required to establish the Foundation, have been described by others as, (1)

"...working like a candle; lighting others by consuming themselves." (2)

We are deeply appreciative of the light they shone on their work and patients – and very appreciative of the gift you have sent in their memory. (3)

Your name will be recorded in a book of memories we will pass to the families of our two founders as a mark of respect for their passing. (4)

Thank you once again for your gift of \$XX. Your receipt is attached.

Sincerely,

Philip Kennedy Vice Patron



Lisa's comments:

- 1) Lee does a fine job of immediately connecting with the reason donor has sent support.
- 2) For me, this reference is a little graphic. I would aim instead for a more specific reference to Messrs Goatcher and Owen, perhaps focusing on well-known character traits and/or their accomplishments.
- 3) This is quite nice, and would work even without the candle reference above.
- 4.) Well done. Lee lays out exactly how the families will be notified of the donor's gift. This is a wonderful paragraph.
- 5.) This is one instance where I wouldn't use a postscript. In this case, my feeling is that it would come across as over-friendly. Lee is spot on in omitting a PS.