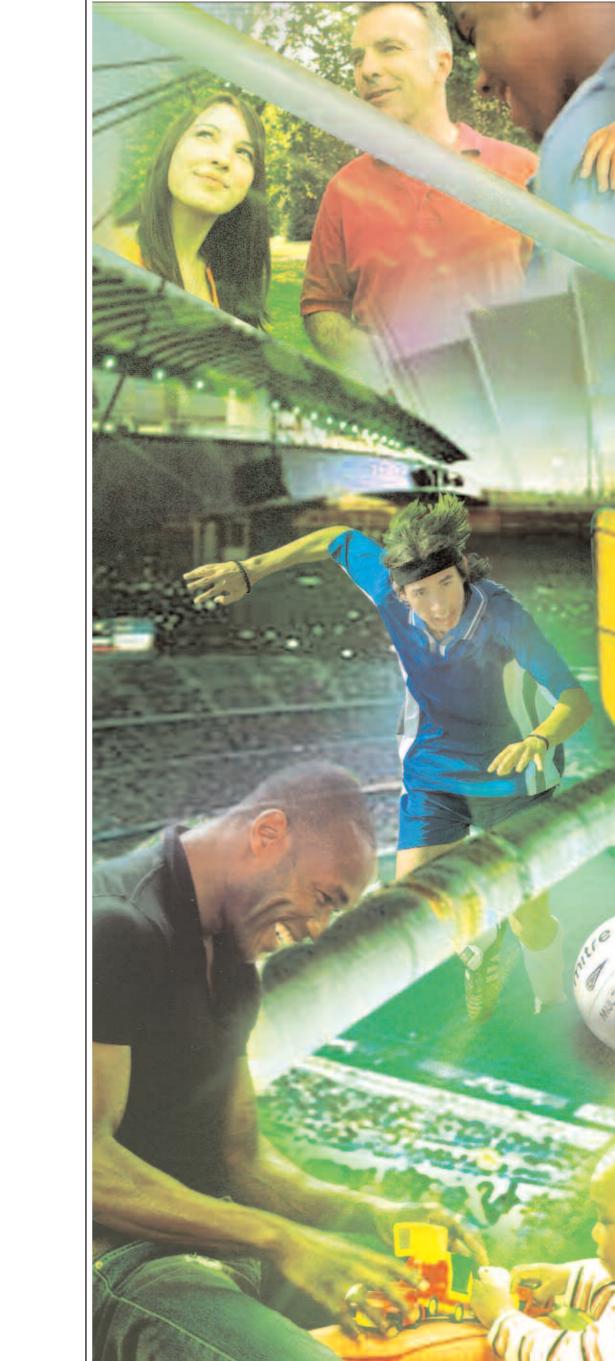


Andrew Rosenfeld



His Royal Highness The Duke of York











### FULL STOP

...a success story for children



### Ashort history of the NSPCC

The National Society for the Prevention of Cruelty to Children was founded in 1884. From its early roots in Liverpool and the East End of London, to its current spread of 180 projects and services across the UK and the Channel Islands, the NSPCC has always remained true to one purpose: ending cruelty to children.

This year sees the end of a remarkable era in the Society's history, as its most ambitious fundraising initiative ever, the FULL STOP Appeal, draws to a close. This  $\pounds 250$  million fundraising challenge has seen countless hours of dedication, hard work and commitment from all those connected to it. FULL STOP has proven to be one of the most successful charity campaigns ever, impacting on every element of society, changing hearts and minds, and above all, ensuring countless children are protected from abuse now and forever. While the Appeal has now come to an end, the FULL STOP Campaign continues with the same commitment to end cruelty to children.

What follows is your story of the Appeal from the beginning.

What if...

### What if wars were just nightmares,

And the whole world lived in peace,

And down came a dove and spread its love,

From the west side to the east.

### What if when it's raining,

We could reach up to the sun, And pull it down and spread its light, Like kissing everyone.

### What if after an argument,

Apologies were made,

And people were forgiven,

For the things that they had said.

### What if the world was a wonderful place,

Where fear and upset were dismissed, If the world was a wonderful place, Child abuse wouldn't exist.

Written by Chelsea, a young girl involved in an NSPCC community project



### Introduction

As the end of the 20th century approached, the NSPCC began considering how to mark this historic milestone. After more than 100 years of protecting children, the NSPCC wanted to set itself and the nation a challenge that did even more for children. It would be a task on a scale never attempted before: to end all cruelty to children, ensuring future generations could be completely free from the pain and misery of abuse. And so the FULL STOP vision was born.

From the outset the NSPCC understood that it could not possibly end cruelty to children on its own. It would need to reach out to all those who cared about children, to work towards creating a society where all children and young people could grow up loved, valued and able to fulfil their potential.

It was clear that a campaign of such magnitude would require a significant expansion of resources. It would need a fundraising initiative of equal scale and ambition to the vision proposed for children. This became the FULL STOP Appeal - the largest charitable fundraising campaign of its type ever in the UK.

To raise the exceptional sums of money needed for the Appeal, a dramatically different fundraising strategy was necessary. In particular, it required a team of volunteer leaders of unparalleled influence, who would own the vision of FULL STOP and take responsibility for securing the necessary funds.

In 1996, key friends and societal thinkers helped us to explore this remarkable ambition, to understand whether this level of engagement could be achieved. Their answer was a resounding yes – that children deserved nothing less – and so in March 1997 the NSPCC's Board of Trustees gave FULL STOP the go-ahead.

The first task was to recruit a steering committee, so the Society's then president, Her Royal Highness Princess Margaret, hosted a reception for a small group of our most senior volunteers. From this the FULL STOP Steering Group, led by George Magan, was formed. This group played a critical role in developing the case for support and business plan, setting the Appeal target of  $\pounds 250$  million, developing the strategy and structure to deliver this sum, and recruiting early leadership.

In October 1998 His Royal Highness The Duke of York accepted the position of Chairman of the Campaign. His Royal Highness called together the National Appeal Board, which met for the first time in January 1999 and continued to run the Appeal until its successful conclusion at the end of 2006.

The true achievements of the FULL STOP Appeal are best measured not financially, but in terms of the real changes that have been brought about for children. The NSPCC is now able to run 180 projects stretching across the UK and the Channel Islands helping children and their families. The Appeal has funded vital work to reach out to many others through public education campaigns, private and public lobbying and perhaps most importantly of all, to convince people that children have the right to protection and a future free from cruelty.

However, even after these significant achievements, there is still work to do. While the FULL STOP Appeal has come to an end, the work of the NSPCC continues through the FULL STOP Campaign, and our resolve to end cruelty to children within a generation remains as strong as ever.



## The beginning of the end of cruelty - FULL STOP launches

On 22 March 1999 the FULL STOP Campaign and Appeal were publicly launched. His Royal Highness The Duke of York came together with stars of stage, screen, music, politics and sport to attend the launch at the Theatre Royal, Drury Lane. Cilla Black introduced the event, which saw the unveiling of the NSPCC pledge and the FULL STOP badge. His Royal Highness, together with the Prime Minister, Tony Blair, were the first to sign up to the pledge, which read: "I promise to do all I can to help stop cruelty to children."

On the same day pledge packs were delivered to approximately 23 million households, containing a letter from the then director of the NSPCC, Jim Harding, a pledge card and three ways for people to sign up in order to get involved: campaign, donate or fundraise. Another mailing, which included a letter from His Royal Highness, reached a million existing donors, and 1.5 million leaflets were distributed face-to-face.

More than half a million people returned their completed pledge packs, and from this a dedicated support base (that would later become our Partners in Campaigning) was established. Popular involvement has been key throughout the Appeal, and seven years on we are still as aware as ever that only when everyone realises they have a role to play in protecting children and takes individual action, can cruelty to children end.

At the end of the launch week came the Call to Action weekend, an awareness raising activity which aimed to get thousands of people to sign up to the pledge. During this weekend, 1,500 stalls were set up in local shopping centres. They were staffed by volunteers, who encouraged people to sign up to end cruelty to children. This drew on the increasing sense of excitement the Campaign was generating up and down the country. People wanted to be involved in a movement that had such an ambitious and noble aim, and a groundswell of support stretched from individual homes and businesses to national sports teams and multinational companies.

To ensure our message got through to every sitting room in the country, a mass TV and billboard awareness raising campaign, sponsored by Microsoft, accompanied the launch and lasted for four weeks. It featured Alan Shearer and the Spice Girls together with Action Man and Rupert the Bear, all covering their eyes, representing a nation unable to face the shocking reality of abuse.

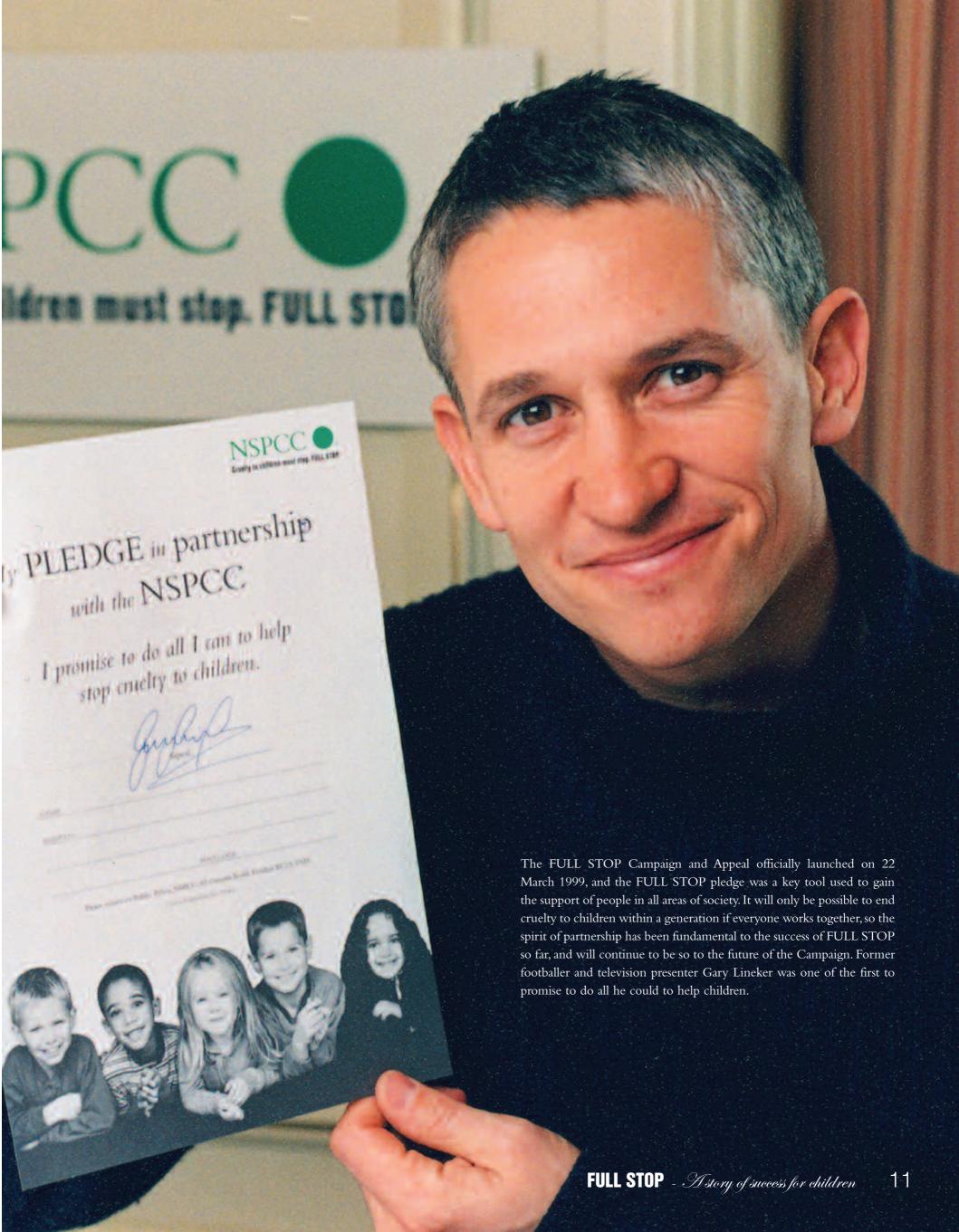
For a more professional audience, the NSPCC also launched a wide-scale research project into the prevalence of child abuse in the UK. It was the first study of its kind to examine the extent of child abuse in the UK and its findings, released in 2000, were shocking.

The timing of the FULL STOP launch was deliberate. As the nation looked to the dawn of a new era, many saw it as an opportunity to do something to mark the occasion with something worthwhile: making children the heirs to the next millennium. The Children's Promise initiative, dreamed up by Marks & Spencer, asked people to donate their final hour's salary of the millennium to children. Seven major UK children's charities, including the NSPCC, benefited from this unique idea, just one of the many turn-of-the-millennium events that gave the FULL STOP Appeal such an incredible beginning.

"Thank you for being there when I needed you. Thank you NSPCC."

A child who received support from an NSPCC Treatment and Therapeutic team.

Thanks to the FULL STOP Appeal, the NSPCC has been able to triple the number of ongoing services it provides for children, young people and their families. More than 21,000 received the help and support they needed in 2005/06.



# I promise to do all I can to help stop cruelty to children



Those attending the launch event included His Royal Highness The Duke of York, the Prime Minister Tony Blair and former Spice Girl Emma Bunton. Children were also involved, with pupils from Holy Child Primary School singing to mark the launch. The Call to Action weekend marked the end of the Appeal's first week, with people across the country signing up to the pledge. His Royal Highness The Duke of York, together with Sarah Ferguson, Duchess of York, Princess Beatrice and Princess Eugenie all signed the pledge at Windsor Castle.







Millions of householders received one of the FULL STOP pledge packs at the start of the Appeal. A great many people were moved to complete theirs, expressing their desire to work for a better world for children, forming the bedrock of support for the cause since 1999. Whilst a lot of emphasis is rightly given to large, single donations, more than 670,000 regular monthly donors have helped to contribute £50 million to the FULL STOP Appeal. Small donations from them have meant we have been able to help tens of thousands of children and young people.



## His Royal Highness The Duke of York - inspiring leadership, unique support

FULL STOP was much more than simply a large appeal – it was a new and inspiring movement that people could get involved with. A campaign of such scope was in need of a leader who would not only bring together a board of senior volunteers, but would also act as the public face of the Appeal. The NSPCC was thrilled when His Royal Highness The Duke of York agreed to take on the challenge as Chairman of the Campaign.

At the launch of the Campaign and Appeal, His Royal Highness, together with his daughters, Princess Beatrice and Princess Eugenie, and Sarah, Duchess of York, all signed the FULL STOP pledge. Since then, His Royal Highness's leadership and support have been constant. From helping to establish the National Appeal Board and launching the Appeal, to hosting and attending hundreds of events and visiting NSPCC projects, there is no element of the FULL STOP Appeal that The Duke of York has not been personally involved in. His Royal Highness has a broad knowledge of the NSPCC's work and a great understanding of the need for it, having spoken about it with real commitment, both as a father and a supporter, at numerous engagements.

One of the first events The Duke of York attended was in 1999, when His Royal Highness paid a visit to St Peter's Primary School to help launch the national One Minute's Noise initiative. After speaking to the assembly, The Duke of York listened to the children's "minute of noise", part of a national initiative to encourage adults to listen to children, and to get them listening to each other.

The Duke of York's Tennis Challenge in 2000 was another of the unique early events that set this Appeal apart from other charity functions. The historic occasion saw Björn Borg play John McEnroe on the tennis courts at Buckingham Palace, and served as a fantastic opportunity to attract key supporters. This single event raised more than  $\pounds 2$  million, and was made possible by the hard work of Nicole Hambro and the provision of the Palace's tennis courts by gracious permission of Her Majesty The Queen.

The Duke of York has also been tremendous in gathering together support from a wide range of areas. His Royal Highness's presence at the Racing to Help Children gala auction, organised by His Grace the Duke of Devonshire CBE in 1999, drew in high-profile supporters, raising £500,000 and attracting wide coverage in

the press. It also kick-started the horse-racing initiative in support of the FULL STOP Appeal. In the same year His Royal Highness, along with the Duchess of York and Princess Beatrice and Princess Eugenie, attended the premiere of The Iron Giant, helping to foster yet more public enthusiasm for FULL STOP.

When external work commitments saw The Duke of York take a step back from the Appeal and become the Patron of the FULL STOP Campaign, His Royal Highness's dedication remained unwavering. The Duke of York has remained a figurehead, and has continued to influence others and attend events on a regular basis. His Royal Highness's hands-on approach and strong commitment have undoubtedly been the key to making the FULL STOP Appeal a real success.

"If it wasn't for all the help and support, I wouldn't have a family."

A young person who was supported by one of the NSPCC's Independent Visiting teams.

During the last year of the Appeal, more than three-quarters of the people we asked agreed they would know what action to take if they were worried about the safety of a child.







## The National Appeal Board - the driving force behind the FULL STOP appeal

In order to succeed with such an ambitious appeal, the NSPCC soon realised that traditional fundraising methods would be insufficient, so it took a different approach. The theory was simple: bring together a group of senior volunteers, many of them leaders in business or key influencers in society, who would take collective responsibility for reaching the overall target of £250 million, with each member fundraising against a specific portion of the full amount.

The National Appeal Board was established for this very purpose. Each of the 50 original volunteer members set out to provide leadership, direction and motivation to the FULL STOP Appeal. This dedicated board and its subgroups were united in the commitment they held to achieving the vision of FULL STOP. They represented a broad spectrum of society, and each took responsibility for raising money in specific areas according to their own specialisms, such as corporates, sports, regional and philanthropic groups.

From the outset, board members provided the drive behind innovative fundraising events that captured the imagination and brought in significant sums of money. These included the Spring Awakening Dinner to celebrate Holi in 2000, whereby the National Appeal Board brought together leading figures from the Asian community. Members of the Board also introduced a crucial, top-level tier of support: the Patrons of the FULL STOP Appeal. This exclusive group of individuals, companies, trusts and foundations have made a gift or a pledge of at least £100,000, and have a sense of ownership, affinity or involvement with the Appeal at the highest level.

The Board had raised more than £110 million by 2002, and were approaching the halfway point on the way to the Appeal's total. To ensure it remained on track, the Board conducted a wide-scale review of the FULL STOP Appeal. It found there was still strong and widespread support amongst the public, but that many people wanted their donations to be channelled to more specific, tangible projects, rather than going to one big fund. This brought about a shift in focus of the Appeal's fundraising strategy.

The leadership of the Appeal changed in 2004 when The Duke of York stood down as Chairman, to become Patron of the Campaign. Despite the many demands on His Royal Highness's time, The Duke of York has

continued to offer great support, by hosting and attending events. One such occasion was a summer drinks party, hosted by His Royal Highness at Buckingham Palace in 2005. One of the guests who attended was artist Tracey Emin, and she spoke passionately about her support for FULL STOP.

Taking over as Chairman was the co-founder of property investment company, Minerva, Andrew Rosenfeld, who was already very involved. Since being at the helm, Andrew has continued the momentum of the Campaign, refocusing the need for support, and giving an enormous amount of time and resources to the FULL STOP Appeal.

The National Appeal Board has played a remarkable role in the Appeal's success. The drive, direction and determination of its members, some of whom have been active throughout and others who have stepped in at key moments to strengthen the Appeal, has ultimately led to the achievement of our ambitious goal, meaning the NSPCC is able to offer more support than ever to vulnerable children.

"I have never been through anything like this before and could not have got through without the NSPCC."

A young person who went to an NSPCC project that supports victims of child sexual abuse.

Tens of thousands have received vital information, advice and support since the start of the FULL STOP Appeal. Local NSPCC teams alone have helped more than 60,000.







## Regional Support - making a difference in local areas

During the planning stages of the FULL STOP Appeal, the NSPCC looked to its existing branch and district committees to develop a strategy for fundraising on a regional level. This remarkable network would reach out to those already warm to the values of the NSPCC and its aims.

When it launched, the FULL STOP Appeal strategy divided the regions of England, Wales, the Channel Islands and Northern Ireland up into 45 county committees, each working towards local county targets.

In 2002 Emma Harrison took over the leadership of the Regional Fundraising Board from Lady Bamford OBE, who remained as vice-chairman of FULL STOP, and continued to raise funds with her company, JCB. A review of activities led to the introduction of a new structure, with the Board overseeing the work of nine regional committees.

This new approach worked well; local and regional networking enabled local successes to be replicated throughout the regions. With all Board members working collectively towards the target, the momentum was maintained and the regions board was the first to achieve its overall target of £,50 million.

The types of fundraising that were undertaken by the Regional Fundraising Board ranged from major gift fundraising, corporate approaches, special events and targeted appeals linked to specific areas of interest. From train-naming ceremonies in Essex, balloon fiestas in Bristol, to a regional reception in Manchester Airport and the FULL STOP logo lighting up Cardiff's City Centre at Christmas, the regions have all made a phenomenal contribution to the Appeal.

The AMULET Ball in 2000 attracted high-profile guests such as President Bill Clinton, helping to raise more than £1 million in the north west. Other fundraising events, such as the La Vie en Rose Ball, also in the north west, and in the south east, the Chevening dinners, which were hosted by Colin Graves, chairman of Costcutter, have made amazing contributions to the Appeal.

The Safe Place Appeal in Liverpool has been very successful, thanks largely to the generosity and support of John Hargreaves, chairman of Matalan, who has been the driving force behind it. The Appeal aims to fund the building and staffing of a specialist NSPCC centre, and key child protection services, many of which will be based in the centre.

One of the last regional events, the Painting a Better Picture for Children art auction, took place in the Midlands in 2006. It raised more than £90,000 and opened up a whole new world of supporters to the NSPCC.

The biggest single event in regional fundraising was the dream auction FULL STOP, organised by a specially convened group that was led by members of the London committee. The range of auction prizes, including a Bugatti Veryon 16.4 and a shopping spree with Elizabeth Hurley, made dream auction FULL STOP truly exceptional. It raised  $\pounds 3.1$  million on the night, and even more subsequently, thanks to a collaboration with online auction site eBay.

Separating the country into regions has been crucial to the FULL STOP Appeal as it has meant fundraising can be targeted to local services, so people can more easily see where their money is being spent. Our regional volunteers have also helped us to communicate national messages to local audiences, and the generosity of people up and down the country has changed lives of countless children and their families.

"I came in here feeling full, now I feel emptied out of the problems I've had, the worries I've had."

A child who received support from his local NSPCC team.

More people than ever are prepared to do something to keep children safe. In 2006, almost everyone we asked (81 per cent) agreed that they personally are willing to take action to protect children.

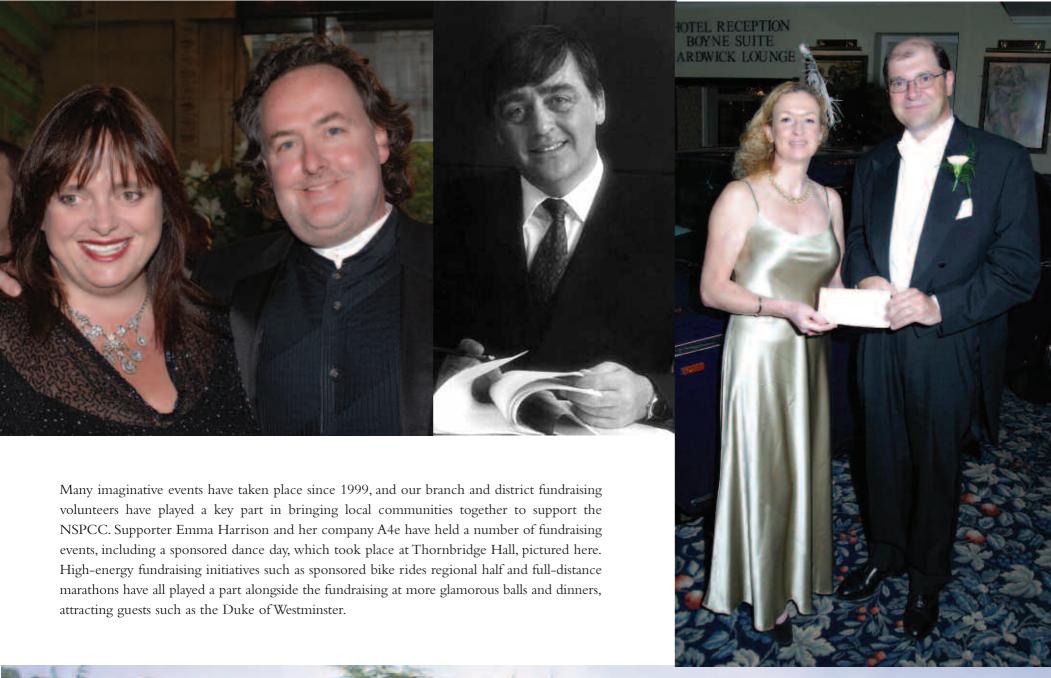




Fundraising in the regions has seen some gifts of extraordinary generosity. Along with their construction company JCB, long-time supporters Sir Anthony and Lady Bamford have raised £2 million for the FULL STOP Appeal, matching staff fundraising with their own very kind gift. Many unique and unusual events have also taken place. Here, David Pickering, chairman of the Welsh Rugby Union, leads a brave team of volunteers to the summit of Mount Kilimanjaro, whilst Gordon Wilson sets a land-speed record for a solo blind motorcyclist.











## Fundraising through sport and entertainment - support from the specialists

Fundraising for the FULL STOP Appeal was originally split into several core sectors. In this way, every person, company or organisation that cared about children could be reached, and their support sought at the appropriate level. This was achieved through the National Appeal Board, where members used their influence to recruit others and generate funds within their specific sector.

Sport has an incredible capacity to influence, protect children and raise money. In this sector, Sir Rodney Walker and Sir David Richards have led an active group of volunteers – all of them senior figures in prominent sporting organisations – in their fundraising activities, which focused on a wide range of key sporting areas.

One of the first initiatives to be organised by this group was Football FULL STOP, which was supported from teams in the Premiership right down to teams playing in local parks, all raising money for the FULL STOP Appeal. Others include the F1 Gala and Making a Mint Out of Polo.

Over the past seven years, many exciting and successful events have taken place in aid of the NSPCC, with prolific sporting figures helping to spur on new supporters. These include A Night of Two Halves – an exclusive event for footballers and their partners; The Business of Winning, an evening hosted by a prominent sports personality, which has so far included Sir Alex Ferguson and Sir Clive Woodward; and horse-racing's Tipping Challenge. There have also been numerous testimonial years, including that of Alan Shearer, and club adoptions where individual sports stars and clubs have held events in support of the Appeal throughout the course of a year.

The Child Protection in Sport Unit, which was set up in 2001, is a joint venture between the NSPCC and Sport England, and has seen numerous measures introduced to protect children participating in a broad range of sporting activities. It is initiatives like this, which protect countless children, that have made the FULL STOP Appeal so crucial.

Entertainment is another sector that has generated great support for the FULL STOP Appeal. At the Appeal's launch, Hello! magazine set up a  $\pounds 1$  million adoption, featuring Nicole Kidman and The Duke of York on its front cover, and including a detailed interview with His Royal Highness about FULL STOP. Hello! has continued to support the Appeal over the past seven years.

Representatives from across the entertainment industry attended a reception in 2000 hosted by Sir David Frost and attended by The Duke of York at the home of BAFTA in Piccadilly. Numerous film premieres, including Johnny English and Pride and Prejudice, and donations at

concerts have raised thousands of pounds for FULL STOP.

Individuals from the entertainment industries have also made extremely generous gifts. One example is celebrated actor and performer, Michael Crawford OBE, who made an amazing  $\pounds 1.5$  million donation to the Nottingham Young People's Centre, an NSPCC project that gives young people a say in the decisions that affect their lives.

Children benefited from the generosity of the Society of London Theatres, who offered thousands of free tickets to children during Kids Week 2000, in an initiative aimed at making the theatre more fun and accessible to young audiences.

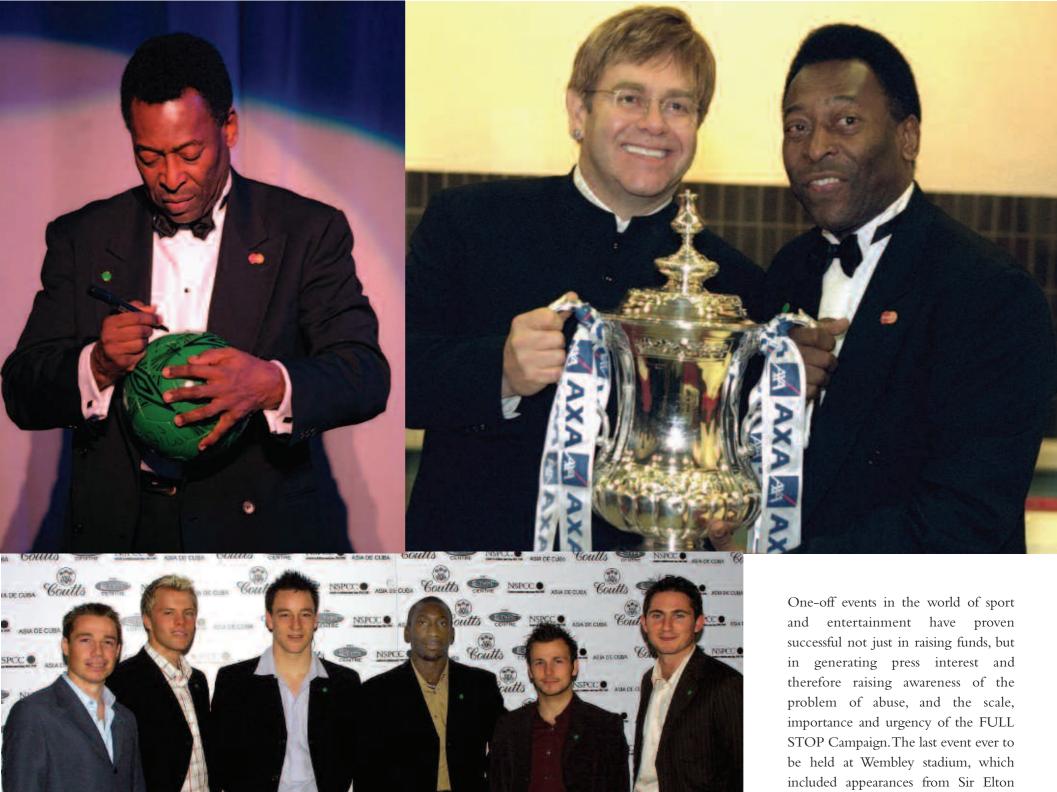
The contribution made by these sectors has inspired widespread support through the industries involved, and made a real difference to the lives of children.

"Before I came here, I didn't talk to anyone. Now I can talk and laugh."

A child supported by one of the NSPCC's Domestic Violence teams.

Thanks to the efforts of the NSPCC's Child Protection in Sport Unit, all 58 of sport's national governing bodies have put child protection policies in place, helping to keep children and young people safe.





John and Pelé, made the headlines in many of the national newspapers. Meanwhile, formula one celebrated 50 years of the Drivers' Championship with an event attended by Bernie Ecclestone and all living former champions. This remarkable event raised more than £1.5 million.







The worlds of rugby league and rugby union have also shown a great deal of support for the FULL STOP Appeal. In rugby union, the England team adopted the NSPCC as their official charity in 2001, and several of their brightest stars have continued to champion our cause, with the NSPCC receiving £50,000 from Matt Dawson's benefit year, for example. Jonny Wilkinson, one of our celebrity ambassadors, has shown his support by helping to raise awareness in a number of ways, and proudly wore the FULL STOP badge as the victorious England team toured London after winning the World Cup.







## Corporate support - businesses add momentum

Companies have brought immense value and support to the FULL STOP Appeal. Along with raising substantial amounts of money through their employees and commercial activities, they have also contributed to the Campaign by raising awareness, introducing family-friendly employment practices and, where appropriate, introducing child protection policies.

The Corporate Development Board, led first by David Svendsen and then by Paul Pindar, is made up of influential representatives from the corporate sector. The team has drawn on its wealth of knowledge, experience, networks of contacts and strategic abilities to generate support for the FULL STOP Appeal. Cash donations, personal gifts, cause-related marketing, employee fundraising, payroll giving, gifts in kind, events, "charity of the year" adoptions and long-term corporate partnerships that embrace all of these elements are ways in which companies have shown their support.

Capita and Ladbrokes have both undertaken all-encompassing partnerships with the NSPCC, each raising more than £1 million. In 2002, Ladbrokes adopted the NSPCC as its charity of the year, and invited the children of staff and its customers to take part in a Christmas card competition in support of the FULL STOP Appeal.

For at least 10 years Microsoft has offered financial and technological support, and held an annual Challenger event in aid of the NSPCC. Similarly, Hewlett Packard has made several gift-in-kind donations to support specific NSPCC projects, while BT is one of the companies that has supported the technology behind There4me.com, our innovative website for children and young people where they can access help and support, in confidence, on their own terms.

Since the Appeal began, many companies have changed the way they work with the NSPCC. More are developing formal corporate social responsibility programmes, as charitable support is a vital part of a company's social impact. Recently the Early Learning Centre – a long-time supporter of the NSPCC – began distributing our parenting magazine Your Family throughout its 215 stores nationwide, enabling us to get our message out to many thousands of parents.

The Royal Bank of Scotland (RBS) is one company that shows its support through payroll giving, having raised £500,000 to date. Staff donate through their monthly salaries, which is double-matched by the RBS, meaning that for every £1 donated by an employee, the NSPCC receives £3. Regular income received in this way enables the NSPCC to plan its services, so that it can help even

more children and their families.

Companies are increasingly looking to align their business needs with their charitable giving, so are moving towards programmes that complement their business, both in terms of the products they sell and also in the development of their staff. The Skipton Building Society, for example, has donated more than £1 million from its NSPCC mini cash ISAs. Through this idea, Skipton customers are encouraged to save, and the building society donates 0.5 per cent of each investor's interest to the NSPCC.

The success of the FULL STOP Appeal is dependent on so many companies, including Alliance & Leicester, whose staff are encouraged to fundraise and who give many hours of hard work on top of their day-to-day jobs to raise money for the NSPCC. Many successful NSPCC fundraising initiatives have become an annual feature of the corporate event calendar as a result.

The support offered by companies remains a vitally important component of the FULL STOP Appeal.

"I like the fact that whatever you say will not be judged. I also like the fact you are anonymous."

A young person who uses our counselling and advice website, There4me.com.

More than 9.5 million publications, from leaflets and books to videos and toolkits of information, have been distributed to children, young people, families and professionals since the start of the FULL STOP Appeal.







When the NSPCC's green wristbands were launched, raising funds, as well as awareness of our 24-hour Child Protection Helpline, the windows of Topshop's flagship store in Oxford Street, London, were taken over by a stunning display of support. Long-time supporters including the Early Learning Centre and Hays Specialist Recruitment have backed the Appeal with their own fundraising initiatives. Television presenter Gabby Logan helped to promote the NSPCC's partnership with leading bookmaker, Ladbrokes. Various BSkyB initiatives have supported the Appeal, including the broadcast of reality programme, The Match, presented by Mark Durden-Smith and Zoe Ball, left.





## Private and institutional philanthropy - support from the few for the many

Thousands of children and young people have had their lives turned around, thanks to the generosity of many individual donors, trusts and foundations. This group of supporters has been responsible for providing many of the high-level gifts that have been donated to the FULL STOP Appeal.

The sheer scale and vision of the FULL STOP Appeal inspired some, who had already donated to the NSPCC, to increase the amount they gave significantly. One donor, whose largest gift in the past had been £1,000, responded to the FULL STOP Appeal by donating £100,000.

One of the first organisations to support the Appeal was the Clore Duffield Foundation, which donated £1 million. Such a large donation set the precedent for many others, including the Cadogan Charity. As a group, philanthropic organisations have helped to raise tens of millions for the Appeal.

In many cases major donors have chosen to support specific NSPCC activities for children. One example of this is the generous support of Andrew Rosenfeld, Chairman of the FULL STOP Campaign, and his company Minerva plc. They located, bought and refurbished a site for the NSPCC's Young People's Centre in Tower Hamlets, one of the UK's most deprived areas. Thanks to this support, children and young people in the area now have somewhere they can go to for help, advice and information.

Very often high-level gifts from trusts enable us to fund projects which are essential, but are sometimes less popular amongst individual donors, for example, treatment programmes for children who sexually abuse other children. Thankfully, donations from groups such as the Garfield Weston Foundation and the Henry Smith Charity, have enabled us to fund these essential areas of work. In the case of children who harm others, such donations have meant that we have been able to break the cycle of abuse, which is so often the cause of such behaviour, preventing it from being passed on to any future generations.

Other charitable organisations to have given significant support to the FULL STOP Appeal are Children in Need and Comic Relief. Comic Relief has provided a wide range of grants for NSPCC work, including a domestic violence prevention team in Liverpool and Street Matters – a London-based team working with children at risk of sexual abuse.

This has meant crucial help is available to vulnerable young people when and as they need it.

One of the largest gifts in the history of the NSPCC came through an adoption by the Children's Charity For The Good Of All Children, which staged a ball at Catherine the Great's Winter Palace in St Petersburg in aid of the NSPCC. This single event drew in support from around the world, including former US President Bill Clinton, Tina Turner and Sir Bob Geldof. The evening raised £12 million, to fund a national centre of excellence in Camden, London, to tackle the issue of child sexual abuse. This event was especially poignant as the original introduction came through National Appeal Board member Alexandra Morgan Ciardi, who was passionate and committed to the campaign's success. Alexandra sadly died in 2005, but the event and the centre have been dedicated to her.

The significant investments made by individual philanthropists and private trusts and institutions has made a difference to so many children's lives, and financially secured vital NSPCC services for years to come.

"Having someone to trust has been very important to all of us."

A mum of an eight-year-old child, both of whom were helped by NSPCC Family Support services.

Since 1999 the FULL STOP
Appeal has supported campaigns
and helped to establish
movements of people. They have
helped to create changes in the
law that make it easier to keep
children and young people safe,
perhaps even saving lives.











Grant-giving charities, including household names such as Children in Need and Comic Relief, have made a great difference for children by supporting the FULL STOP Appeal since 1999. The gifts of individual philanthropists have also helped to improve children's lives by giving a boost to NSPCC services in local areas. Pictured here is Jack Petchey of the Jack Petchey Foundation, whose £25,000 gift has helped the Tower Hamlets Young People's Centre to fund a worker who will help young people to influence the decisions that affect their lives.







## Focusing on individual projects - a new wave of support

After a review of the greatly successful sector-based approach in 2002, the National Appeal Board took a fresh approach to fundraising. They seized the opportunity to establish a new dimension whereby fundraising was built around our key services, enabling fundraisers and donors to focus on specific projects. There are currently five project specific fundraising boards, which secure high-level support for vital areas of our work with children.

The Caring for Children in Court Board is chaired by Noel Edmonds. This group raises money to support children and young people who are called on to give evidence in court. Research shows that children and young people are routinely intimidated in court, breaking down in tears and confused by what is happening. Children often say that appearing as a witness in court is as traumatic as the abuse they have suffered. After its launch event, held by one of our partners, Madame Tussauds, one of the most memorable fundraising events for this cause was Racing's Big Day Out, a day and night of horse and greyhound racing. The group's influence is already having an impact, as young victims of sexual abuse are now able to give evidence through a video link rather than having to face their attacker in a courtroom.

The Helpline Fundraising Board is chaired by Mark Wood. On average 258 calls are answered by the NSPCC's Child Protection Helpline each day. This board has been responsible for some of the most innovative marketing successes to date, including providing the inspiration for the NSPCC green wristbands, at least 800,000 of which have been sold so far. As well as raising awareness amongst the public about the FULL STOP Appeal, these wristbands contained the Helpline number inside, offering children and adults an instant reminder of where to go for help, any time of the day or night.

The Stop Organised Abuse Appeal Board was established in 2003. Its aim is to raise the funds necessary to pay for the NSPCC's 10 Specialist Investigations Services. Under the dynamic leadership of Vanni Treves, and with support from board members including president of the Stop Organised Abuse Board, Baroness Elizabeth Butler-Sloss, the board has backed a series of influential fundraising schemes. One such idea came from board member Frederick Forsyth, who included in his novel Afghan, the names of five NSPCC supporters who collectively donated  $\pounds 30,000$ .

The There4me.com Steering Group has been led by project envoy David Svendsen. The group aims to fund and

develop There4me.com, the NSPCC's confidential, online advice service for young people. The Steering Group's efforts have helped There4me.com to grow enormously, from a service that reached 77 young people when it was launched in December 2001, to a website that now provides support to over 13,000 young people every month.

The Rebuilding Childhoods Board is the newest group to form, dating back to 2005. Working under the leadership of Ramez Sousou, the group is aiming to raise £16 million by 2010 to enable the continuation of the NSPCC's Treatment and Therapeutic services. Already this group has developed a new partnership with the Private Equity Foundation to fund six NSPCC centres which provide services to help children overcome the awful effects of abuse.

These five innovative groups have added a new energy to the Appeal and are achieving extremely generous pledges and donations. "I'd like to thank my worker for making my nightmares go away."

A girl who used our Young Witness Support services.

In 1999, there was just one NSPCC Specialist Investigation Service working to prevent organised and institutional child sex abuse. In 2006, a national network of 10 teams help to keep children safe in the UK and Channel Islands.

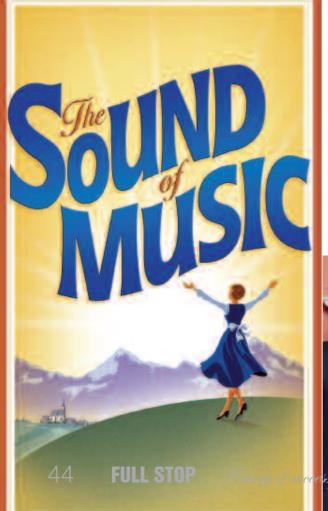












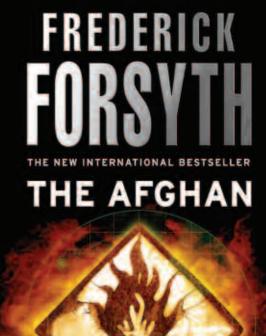
Focusing on individual causes within the FULL STOP Appeal has led to some extremely generous donations. They include a sevenfigure gift from Doughty Hanson and Co chairman, Nigel

Doughty, which is enabling the NSPCC's Specialist Investigation Service to continue its work to prevent organised and institutional child sex abuse. Cherie Booth QC and celebrated author Frederick Forsyth have also lent a great deal of support, appearing at a number of events organised by the Stop Organised Abuse Board. Meanwhile, the There4me.com Board has recruited radio personality Colin Murray to promote the website to young people.



#### DAVID and CARINA

Wédnesday 14 June, 7.30pm for 8.15pm











The chairs of each project-focused board have led their individual appeals with great passion and vigour, helping to create real and tangible change for children. Under the leadership of Noel Edmonds, for example, the Caring for Children in Court Board has raised a great deal and influenced politicians and individuals in the legal profession who could make a difference. The newest of the project-focused groups, the Rebuilding Childhoods Board, continues to reach out to key people and organisations who can help to end cruelty to children by raising funds or awareness, or taking some other form of action.



## Mobilising the public - changing society for ever

One of the true successes of this Appeal has been the way in which it has captured the hearts and minds of the public. The tremendous level of popular support has meant we have been able to generate large sums of money for children's services, put pressure on the Government, and change people's opinions on acceptable behaviour towards children. Since 1999 there has been a fundamental shift in attitudes in relation to abuse. Currently more than half of adults (56 per cent) cite protecting children from cruelty as the most important cause in society.

One of our most influential relationships has been with the media. Senior representatives from across the industry are represented on many of the FULL STOP Appeal boards. On top of giving their own time to the cause, many have dedicated priceless media space and PR opportunities to the Appeal. The PR and Publicity group, led by Peter Mead, has been crucial in coordinating and driving publicity.

Our relationship with the tabloids has been especially important. The backing of The Mirror and Sunday Mirror, including its highlighting of our Speak Out Sundays on sexual abuse, has brought our cause to the attention of millions.

Many others have played a vital role. The Daily Mail ran several features on our Specialist Investigation Service to help publicise the launch of the Stop Organised Abuse Appeal. The Sun and The Times helped with the Change for Kids initiative, together with the Alliance & Leicester, whereby £1 million was raised from leftover foreign currency. In 2006, the support of The Sun and its readers was key to encouraging the Government to help fund the NSPCC's ChildLine service.

Similarly, many regional media groups have supported the FULL STOP Appeal. In Liverpool for example, The Liverpool Daily Post and Liverpool Echo have offered their wholehearted support as media partners to the Safe Place Appeal. The Sheffield Star and The Trinity Mirror Group have also supported the FULL STOP Appeal across its regional titles.

Our celebrity supporters add glamour to events, and certainly attract press interest. Our six celebrity ambassadors: Kylie Minogue, Jonny Wilkinson, Catherine Zeta-Jones, Alan Shearer, Peter Andre and Amir Khan, devote a lot of time and energy, not only publicising FULL STOP, but also visiting children who use our services and offering unique prizes and experiences to our supporters.

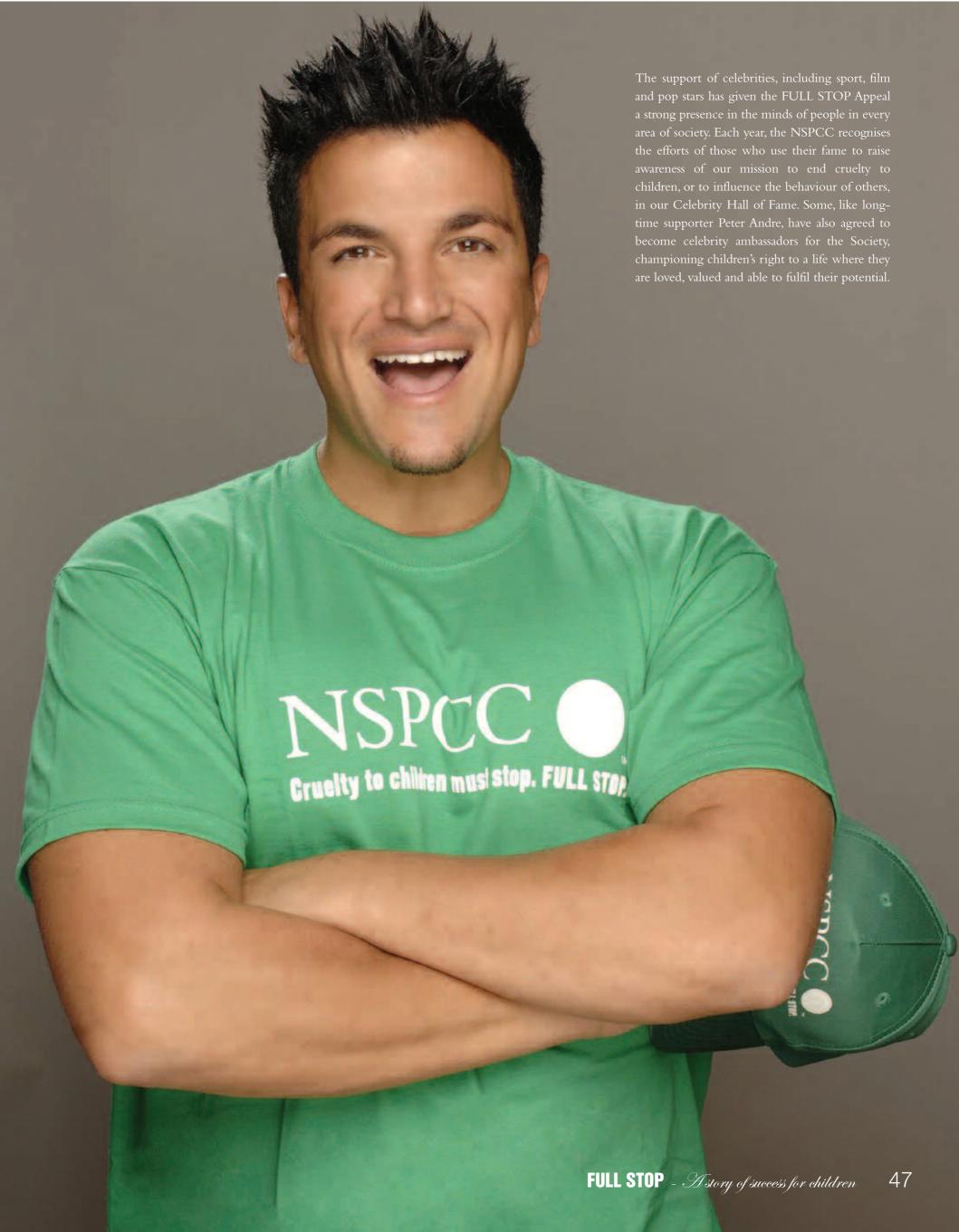
In a first for a UK charity, the Trades Union Congress backed the FULL STOP Appeal in 1999. This adoption reached out to more than 3.3 million people in over 20 trade unions supporting our cause. Led by National Appeal Board member and then general secretary of the TUC, John Monks, it was the first time the trade union movement had ever united behind one charitable cause.

The instantly recognisable FULL STOP badge has been a key device in the Appeal's success. This small but distinctive green badge has been worn by celebrities, sports stars, politicians, even royalty, and given the NSPCC a presence at events from FA Cup finals to TV shows. It is a fundraising mechanism, an awareness-raising device, and an incredibly powerful symbol of support.

With support across so many mediums, and with celebrities from such a variety of industries backing the Appeal, we have been able to harness incredible levels of support from the public. "Now I have told someone, I feel happier."

A young person who spoke to one of the NSPCC School teams.

Over the past seven years, the NSPCC's Partners in Campaigning have sent more than 180,000 postcards to MPs, government ministers and the Prime Minister, not to mention 80,000 letters and 55,000 emails.





success for children

alongside other celebrities, such as actor Ewan McGregor and pop star Raghav have helped to spread the FULL STOP message, raising awareness with the general public and in specific communities.











Your Family, the NSPCC's free parenting magazine, is now published six times a year and reaches an audience of hundreds of thousands. Each issue is packed with useful parenting advice and hints and tips for those with young children, and includes features on the family life of celebrity mums and dads. Other very special initiatives have included local fundraising campaigns like the Big Hug, organised by the Nationwide Building Society's head office in Northampton. The initiative saw running and football events raising funds for the Safe Place Appeal in Liverpool.





# 

2 kids are killed each week by adults 'caring' for them. YOU can help stop the suffering

## The final chapter closes on the Appeal - but the Campaign continues



FULL STOP. A story of success for children has offered just a glimpse into the incredible achievements of the FULL STOP Appeal and all those concerned with it. It would be impossible to recognise each and every event and person who has contributed their time, energy and commitment to it, but the NSPCC is truly thankful to all those who have had an input, in whatever capacity.

The unyielding leadership and dedication of His Royal Highness The Duke of York have been second to none, and without doubt, underpinned this Appeal's success.

Since taking over the role of Chairman of the Campaign, Andrew Rosenfeld has taken the Appeal from strength to strength, and helped to ensure that the final push for funds reached its target.

The vision, commitment and drive of our inspirational National Appeal Board and its subgroups, and the steering group which preceded it, have enabled us to reach out to every part of society, and realise the enormous ambition of raising £250 million.

Collectively, the Patrons of the FULL STOP Appeal have raised an incredible total of £70 million. Their generosity has enabled NSPCC professionals to provide services which transform the lives of some of the UK's most vulnerable children.

Without all the separate sectors, projects, companies, individuals, trusts, celebrities, regions and other groups, the Appeal could not have achieved all that it has. Some of these donors and volunteers who have made it possible are listed in the following pages. Thanks to their support, children have often had a lifeline when all other options seemed out of reach.

The events that have taken place over the past seven years have had an extraordinary impact. Every home in the UK has been touched by FULL STOP, and the support among the public has given the Appeal a lasting momentum that will see support for the NSPCC continue for many years to come.

While the NSPCC and its supporters have shaped the FULL STOP Appeal, the Appeal has brought about fundamental change to the NSPCC as a whole too. Through the increased awareness and momentum of FULL STOP the NSPCC's non-Appeal income has increased by more than 50 per cent since 1999, and, more importantly, the charity's expenditure on services for children has increased by 100 per cent. The NSPCC's branch and district volunteer structure has seen a steady increase in membership and new donors are signing up to the NSPCC all the time. Our presence in the minds of politicians has never been higher, and while there is still a long way to go, changes to the law and public policy have given children in the UK unprecedented levels of protection.

We have taken time to reflect on all the immense achievements of this Appeal, however, it is crucial we recognise that our work is far from over. While the Appeal has drawn to a close, many thousands of children still need our help, and so we continue to need the support of all those who have helped us to get this far. We remain true to our commitment to end abuse within a generation, and the FULL STOP Campaign will continue to educate, influence and change opinions and behaviours until children have the protection to which they have a right.

Sir Christopher Kelly Chairman, NSPCC



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Jon R Aisbitt Sir Martyn Arbib

Sir Anthony Bamford DL

Lady Bamford OBE Mr Peter Beckwith

Henry Casley

Michael Crawford OBE Dame Vivien Duffield DBE

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Nigel Wray

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Yogesh Mehta
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Graham Wilson Mark Wood

## Patrons of the FULL STOP Appeal

The following list is of the Patrons of the FULL STOP Appeal: those individuals, companies, trusts and foundations who have donated or pledged at least £100,000 to the FULL STOP Appeal. The Patrons of the FULL STOP Appeal is an exclusive group, recognised by the NSPCC for the substantial financial support each member offers.

This group has been crucial to the success of the Appeal, not only in terms of donations, but also in relation to the dedicated support each member has given to the FULL STOP Campaign, and its aim to end cruelty to children.

The 29th May 1961 Charitable Trust

A4e

Abbey Home Media Acorn Recruitment and

Training Group
Addleshaw Goddard
Mrs Eileen Ainscough
Jon and Julia Aisbitt
Alliance and Leicester Plc
Allianz Cornhill Insurance Plc

Amey plc Amulet AOL Europe

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Champneys Health Resorts

Chelsea Stores

The Children's Charity For The

Good Of All Children

The Clara Burgess Charity

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The Clore Duffield Foundation Annie and Frank Cocker

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